Managed by Landfolk

Dear host

We know that hosts and holiday home owners are different and have individual needs. We try to embrace this by offering selected hosts with stunning holiday homes to be Managed by Landfolk*.

Managed by Landfolk is an add-on for hosts who don't want to take care of all the administrative work connected with renting out their holiday home – we really want to take care of that for you.

What we offer:

- \checkmark We promote your holiday home on Landfolk and clarify that we're the contact for bookings.
- ✓ We manage your calendar and rental for the agreed period and thereby optimise the number of bookings.
- \checkmark We communicate with guests via landfolk.com before, during and after their stay.
- \checkmark We take care of preparation and end-cleaning before and after stays.
- ✓ In case of accidents, we take care of all claim forms and of claiming excess. Remember as a host you're always insured during your bookings through Gjensidige and Landfolks AllRiskinsurance. Read more <u>here</u>.
- Unique branding and promotion of your holiday home on our platform and social media in the best possible way.

What you as a holiday home owner agree to:

- ✓ Your calendar is 100% updated in the agreed period and you can't rent out via other platforms or agencies.
- The agreement includes different service fees: 10% from the host + 10-25% from the guest total of 30% in most cases.

Before starting:

- \checkmark Landfolk goes through the holiday home and its features with the owner.
- \checkmark Ordering of EFKT photographer, if the holiday home hasn't yet been visited by a photographer.
- \checkmark Renovations must be done before starting.

Best wishes, Landfolk

*Managed by Landfolk is only available in areas where we offer to handle the cleaning.